



## Middle Market

### Overview

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The Tucker Ellis Middle Market Group acts as outside general and deal counsel and trusted business advisors to public and private companies, private equity firms, and family offices with small or no legal staffs.

Composed of experienced business attorneys who provide strategic business, financial, and transactional counseling to company owners, boards and senior executives, our team works with middle market companies – both established and emerging – in all aspects of their businesses. We manage their full-service legal needs by leveraging all our niche practice areas – including labor and employment, employee benefit and retirement plans, patents and intellectual property, real estate, tax, and litigation – to provide the highest level of quality, effectiveness, and efficiency.

Members of our Middle Market Group act as lead counsel in the types of transactional matters listed below.

#### AREAS OF EMPHASIS

- Assist clients in mergers, acquisitions, divestitures, and joint ventures
- Represent clients in capital raising through private and public offerings of securities, as well as borrowings from commercial lenders
- Provide ongoing operational legal assistance, including board and committee meetings; commercial contracts, restrictive covenants, and license agreements; and general company policies and agreements
- Advise senior executives and boards on corporate governance and legal compliance matters in the ordinary course of business and as part of transactions
- Work with clients to structure and implement equity and incentive compensation arrangements, as well as management, transfer restriction, and buy-sell agreements

#### INDUSTRIES SERVED

- Product manufacturing and distribution
  - » Food, beverage, cosmetics, and nutritional supplements
  - » Biotechnology and advanced materials
  - » Consumer
  - » Automotive
  - » Metal
  - » Chemical
  - » Plastic and polymer

- » Electronic
- » CeramicMedical equipment
- » Wood
- Commercial real estate development and investment
- Transportation and logistics
- Retail
- Financial services
  - » Private equity firms and family offices
  - » Investment banks
  - » Commercial banks and bank holding companies
  - » Business lenders
  - » Securities broker-dealers
  - » Registered investment advisors
  - » Insurance companies
- Professional services
  - » Engineering and architecture
  - » Accounting
  - » Information technology
  - » Medical
  - » Advertising