



Julie A. Callsen

Partner

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Julie Callsen defends manufacturers of pharmaceuticals and medical products as both national coordinating counsel and local counsel, and defends hospitals, physicians, nurses, and other healthcare providers in medical negligence actions.

Julie's significant experience in handling issues that arise in such matters allows her to fully collaborate with pharmaceutical companies, healthcare systems, and physicians on a variety of corporate, regulatory, and administrative matters. She consults with pharmaceutical manufacturers on FDA regulatory matters, and frequently presents to medical and physician groups.

Julie started her career as a registered nurse in 1983, and has been both a staff nurse and a nurse manager. She has worked in academic and governmental settings and is keenly interested in the healthcare delivery system, reform efforts, and the legal issues involved. While in law school, Julie clerked for the Minnesota Attorney General's Office in its Division of Health and assisted with the drafting of legislation. She considers her current legal practice a continuation of her role as a healthcare provider.

Julie and her husband recently moved to downtown Cleveland where they are enjoying active urban life. They like to travel and are planning to take some international trips in the near future.

Education

- Hamline University School of Law (J.D., cum laude, 1993)
- University of Wisconsin (B.S. in Nursing, 1987)
- Cleveland Area Technical College (A.D. in Nursing, 1983)

State Admissions

- Ohio, 1993
- Illinois, 2017
- Pennsylvania, 2017

Federal Admissions

- United States Court of Appeals, Fifth Circuit
- United States Court of Appeals, Sixth Circuit
- United States District Court, Northern District of Illinois
- United States District Court, Northern District of Ohio
- United States District Court, Southern District of Ohio
- United States District Court, Eastern District of Pennsylvania
- United States District Court, Western District of Pennsylvania

Service Areas

- Life Sciences Litigation
- Health Care
- Medical Malpractice Litigation
- Health & Life Sciences
- Regulatory Issues

Industries Represented

- Administrative
- Government
- Hospitals
- Insurance Carriers
- Medical & Diagnostic Laboratories
- Medical Professionals (Doctors & Nurses)
- Nonprofit Organizations
- Nursing & Residential Care Facilities
- Pharmaceutical & Medicine
- Professional Organizations
- Scientific Research & Development

Experience

- As defense liaison counsel in multidistrict proceeding involving over 2,000 matters, briefed numerous complex issues that led to obtaining: dismissals of foreign plaintiffs on forum non conveniens grounds; dismissals based on lack of subject matter jurisdiction; summary judgment in personal injury claims based upon lack of compensable injury; and summary judgment in personal injury claims from use of prescription medication as preempted by Michigan statute
- Represented major pharmaceutical company in briefing and arguing case of first impression to Ohio Supreme Court that resulted in decision upholding tort reform damage caps against constitutional challenges, certified by federal district court
- Represented major healthcare system in contribution action against joint tortfeasor for liability due to facial burns from a surgical fire. Jury trial 2006.

Publications & Events

SPEAKING ENGAGEMENTS

- “Things to Consider as You Prepare for Your First Trial,” IADC Webinar (March 2024)
- “Coordination with State Courts,” Current Issues in MDLs and Class Actions, Kansas City, Missouri (March 2019)
- “Lessons Learned from the Dr. Persaud Healthcare Fraud Case,” Health Care Law Update & Medical/Legal Summit 2017, Cleveland Metropolitan Bar Association/Academy of Medicine Education Foundation/The Academy of Medicine of Cleveland & Northern Ohio, Cleveland, Ohio (March 2017)
- “Remote Control: Advocating for a Flexible Work Arrangement and Making It Work,” Women Navigating Their Way to New Perspectives, Opportunities & Heights, Cleveland Metropolitan Bar Association, Cleveland, Ohio (March 2017)
- “Modern Sales & Marketing,” Drug & Device Defense Forum (October 2014)
- “The Impact of International Regulatory Actions and Marketing on the United States Litigation,” Panelist, International Association of Defense Counsel Annual Meeting (July 2013)
- “New Trends in Class Actions,” Co-Moderator, Women in Products Liability Regional CLE Workshop, Products Liability Committee of the Section of Litigation of the American Bar Association (November 2012)

PUBLICATIONS

- “SCOTUS—Evidentiary Proof Required for Class Certification as Merits are Considered,” *Product Liability Newsletter*, International Association of Defense Counsel (May 2013)

MEDIA

- “[Legal Lions of the Week](#),” *Law360* (May 2024)
- “[Remand Denied, but for ‘Improper,’ Not Fraudulent, Joinder](#),” Drug & Device Law Blog (January 2020)
- “[New Cluster of Pelvic Mesh Suits Sparks Jurisdiction Fights Before US Judges in Eastern District of Pa.](#),” *The Legal Intelligencer* (January 2020)
- “[State Court Reservations Cancelled for Litigation Tourists in Philadelphia Mesh Litigation](#),” Drug & Device Law Blog (January 2020)
- “[Law360’s Weekly Verdict: Legal Lions & Lambs](#),” *Law360* (April 2019)

Honors

- Benchmark Litigation
 - » National Practice Area Star (Product Liability)
 - » Litigation Star (Product Liability)
- LMG Life Sciences
 - » Life Sciences Star (Product Liability) (2017–2023)
- Who's Who Legal
 - » Thought Leaders USA
 - » Product Liability Defence
 - » Life Sciences – Product Liability
 - » Product Liability Defence

In the Community

- American Bar Association
 - » Administrative Law Section
 - » Women in Products Liability Section
- Cleveland Metropolitan Bar Association
- Ohio State Bar Association
- International Association of Defense Counsel
 - » 50th Annual IADC Trial Academy Faculty, Stanford Law School (2024)
 - » Drug, Device and Biotech Committee, Vice Chair
- Defense Research Institute
- United Way Women's Leadership Council